

**Exhibit 11b  
As Filed**

PENNSYLVANIA COMPENSATION RATING BUREAU

Retrospective Test of Trend Projections for Severity Ratios

Attached is a retrospective test of the predictive accuracy of various trend procedures. Please note that instead of using ultimate loss ratios, as in Exhibit 11a, Exhibit 11b uses ultimate severity ratios, i.e., ultimate loss ratios adjusted by dividing out the frequency component. Please note that our analysis is limited to Policy Years 1989 through 2000, the years for which frequency data is available.

Results for both indemnity and medical are shown using both linear and exponential fits. All possible combinations of from four to ten data points, which permitted a test of the projected severity ratio three years hence, were used. Our current review trends policy year 2000 3.25 years, policy year 1999 4.25 years, and policy year 1998 5.25 years. An average of those three values is then calculated.

Current estimates of policy year ultimate severity ratios are compared with predicted values based on trending through earlier years. The results are available for each of twenty-one loss development approaches - incurred and paid-to-2nd through paid-to-20th, as well as the average of the incurred and paid-to-20<sup>th</sup> methods, although the paid-to-9<sup>th</sup>, paid-to-11th, paid-to-13<sup>th</sup>, paid-to-15<sup>th</sup>, paid-to-17th and paid-to-19<sup>th</sup> approaches are not shown.

As an illustration, the incurred loss development approach generated an indemnity severity ratio of 0.8359 for policy year 1997. Fitting the loss ratios for policy years 1991 to 1994 using a straight line and projecting that to 1997 yielded a loss ratio of 0.9549 which overstates our current estimate for 1997 by 0.1190 points.

**Indemnity****Actual Ultimate Severity Ratios****Including Average of Paid and Incurred**

| INDEMNITY | Severity Ratios |                |                |                |                |                |                |                |                |                |                |                |                |                |                |         |
|-----------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------|
|           | Policy Year     | Severity Ratio |         |
|           |                 | (Avg Pd & Inc) | (Incur)        | (Pd-2)         | (Pd-3)         | (Pd-4)         | (Pd-5)         | (Pd-6)         | (Pd-7)         | (Pd-8)         | (Pd-10)        | (Pd-12)        | (Pd-14)        | (Pd-16)        | (Pd-18)        | (Pd-20) |
| 1989      |                 | 0.7349         | 0.7048         | 0.7048         | 0.7048         | 0.7048         | 0.7048         | 0.7048         | 0.7048         | 0.7048         | 0.7048         | 0.7279         | 0.7394         | 0.7497         | 0.7651         |         |
| 1990      |                 | 0.7701         | 0.7385         | 0.7385         | 0.7385         | 0.7385         | 0.7385         | 0.7385         | 0.7385         | 0.7385         | 0.7385         | 0.7446         | 0.7628         | 0.7748         | 0.7856         | 0.8017  |
| 1991      |                 | 0.8152         | 0.7811         | 0.7811         | 0.7811         | 0.7811         | 0.7811         | 0.7811         | 0.7811         | 0.7811         | 0.7811         | 0.7886         | 0.8079         | 0.8206         | 0.8320         | 0.8492  |
| 1992      |                 | 0.8035         | 0.7753         | 0.7753         | 0.7753         | 0.7753         | 0.7753         | 0.7753         | 0.7753         | 0.7753         | 0.7661         | 0.7724         | 0.7913         | 0.8038         | 0.8149         | 0.8317  |
| 1993      |                 | 0.8503         | 0.8165         | 0.8165         | 0.8165         | 0.8165         | 0.8165         | 0.8165         | 0.8165         | 0.8165         | 0.8141         | 0.8209         | 0.8410         | 0.8542         | 0.8661         | 0.8839  |
| 1994      |                 | 0.9175         | 0.8735         | 0.8735         | 0.8735         | 0.8735         | 0.8735         | 0.8735         | 0.8735         | 0.8929         | 0.8858         | 0.8932         | 0.9150         | 0.9294         | 0.9423         | 0.9617  |
| 1995      |                 | 0.9470         | 0.8864         | 0.8864         | 0.8864         | 0.8864         | 0.8864         | 0.8864         | 0.9197         | 0.9357         | 0.9282         | 0.9359         | 0.9589         | 0.9738         | 0.9873         | 1.0077  |
| 1996      |                 | 0.8373         | 0.7652         | 0.7652         | 0.7652         | 0.7652         | 0.7652         | 0.8119         | 0.8299         | 0.8444         | 0.8376         | 0.8446         | 0.8652         | 0.8788         | 0.8911         | 0.9094  |
| 1997      |                 | 0.9317         | 0.8359         | 0.8359         | 0.8359         | 0.8359         | 0.8818         | 0.9170         | 0.9375         | 0.9538         | 0.9462         | 0.9539         | 0.9774         | 0.9926         | 1.0066         | 1.0273  |
| 1998      |                 | 0.9490         | 0.8604         | 0.8604         | 0.8604         | 0.8576         | 0.8907         | 0.9263         | 0.9469         | 0.9634         | 0.9557         | 0.9638         | 0.9873         | 1.0027         | 1.0169         | 1.0377  |
| 1999      |                 | 1.0513         | 0.9494         | 0.9494         | 0.9518         | 0.9533         | 0.9899         | 1.0295         | 1.0526         | 1.0709         | 1.0623         | 1.0711         | 1.0973         | 1.1145         | 1.1301         | 1.1535  |
| 2000      |                 | 1.1609         | 1.0357         | 1.0593         | 1.0612         | 1.0631         | 1.1040         | 1.1481         | 1.1738         | 1.1942         | 1.1847         | 1.1945         | 1.2238         | 1.2430         | 1.2602         | 1.2861  |

Trend # Years =

3

11b.1

## Indemnity

## Linear Fit

## Trended Severity Ratios

| Years Used<br>(# Yrs) | 3 Yr Trend To | Severity Ratio<br>(Avg Pd & Inc) | Severity Ratio<br>(Incur) | Severity Ratio<br>(Pd-2) | Severity Ratio<br>(Pd-3) | Severity Ratio<br>(Pd-4) | Severity Ratio<br>(Pd-5) | Severity Ratio<br>(Pd-6) | Severity Ratio<br>(Pd-7) | Severity Ratio<br>(Pd-8) | Severity Ratio<br>(Pd-10) | Severity Ratio<br>(Pd-12) | Severity Ratio<br>(Pd-14) | Severity Ratio<br>(Pd-16) | Severity Ratio<br>(Pd-18) | Severity Ratio<br>(Pd-20) |
|-----------------------|---------------|----------------------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 89-92 (4)             | 1995          | 0.8938                           | 0.8643                    | 0.8643                   | 0.8643                   | 0.8643                   | 0.8643                   | 0.8643                   | 0.8643                   | 0.8496                   | 0.8637                    | 0.8784                    | 0.8922                    | 0.9045                    | 0.9232                    |                           |
| 90-93 (4)             | 1996          | 0.9128                           | 0.8805                    | 0.8805                   | 0.8805                   | 0.8805                   | 0.8805                   | 0.8805                   | 0.8805                   | 0.8703                   | 0.8773                    | 0.8988                    | 0.9130                    | 0.9256                    | 0.9447                    |                           |
| 91-94 (4)             | 1997          | 1.0058                           | 0.9549                    | 0.9549                   | 0.9549                   | 0.9549                   | 0.9549                   | 0.9549                   | 0.9549                   | 0.9859                   | 0.9747                    | 0.9818                    | 1.0058                    | 1.0216                    | 1.0358                    | 1.0570                    |
| 92-95 (4)             | 1998          | 1.1035                           | 1.0136                    | 1.0136                   | 1.0136                   | 1.0136                   | 1.0136                   | 1.0668                   | 1.1060                   | 1.0997                   | 1.1089                    | 1.1361                    | 1.1536                    | 1.1697                    | 1.1939                    |                           |
| 93-96 (4)             | 1999          | 0.8838                           | 0.7720                    | 0.7720                   | 0.7720                   | 0.7720                   | 0.8467                   | 0.8988                   | 0.9293                   | 0.9172                   | 0.9249                    | 0.9475                    | 0.9622                    | 0.9757                    | 0.9958                    |                           |
| 94-97 (4)             | 2000          | 0.8782                           | 0.7350                    | 0.7350                   | 0.7350                   | 0.8084                   | 0.8974                   | 0.9361                   | 0.9478                   | 0.9402                   | 0.9478                    | 0.9712                    | 0.9862                    | 1.0003                    | 1.0209                    |                           |
| 89-93 (5)             | 1996          | 0.9269                           | 0.8933                    | 0.8933                   | 0.8933                   | 0.8933                   | 0.8933                   | 0.8933                   | 0.8933                   | 0.8840                   | 0.8963                    | 0.9135                    | 0.9279                    | 0.9407                    | 0.9601                    |                           |
| 90-94 (5)             | 1997          | 0.9963                           | 0.9497                    | 0.9497                   | 0.9497                   | 0.9497                   | 0.9497                   | 0.9497                   | 0.9730                   | 0.9609                   | 0.9687                    | 0.9923                    | 1.0080                    | 1.0219                    | 1.0430                    |                           |
| 91-95 (5)             | 1998          | 1.0555                           | 0.9810                    | 0.9810                   | 0.9810                   | 0.9810                   | 0.9810                   | 1.0209                   | 1.0537                   | 1.0420                   | 1.0499                    | 1.0757                    | 1.0924                    | 1.1075                    | 1.1303                    |                           |
| 92-96 (5)             | 1999          | 0.9533                           | 0.8482                    | 0.8482                   | 0.8482                   | 0.8482                   | 0.9043                   | 0.9492                   | 0.9817                   | 0.9749                   | 0.9831                    | 1.0071                    | 1.0228                    | 1.0371                    | 1.0585                    |                           |
| 93-97 (5)             | 2000          | 0.9381                           | 0.8008                    | 0.8008                   | 0.8008                   | 0.8558                   | 0.9308                   | 0.9746                   | 1.0017                   | 0.9904                   | 0.9984                    | 1.0230                    | 1.0389                    | 1.0536                    | 1.0753                    |                           |
| 89-94 (6)             | 1997          | 0.9947                           | 0.9500                    | 0.9500                   | 0.9500                   | 0.9500                   | 0.9500                   | 0.9500                   | 0.9685                   | 0.9572                   | 0.9689                    | 0.9889                    | 1.0044                    | 1.0184                    | 1.0394                    |                           |
| 90-95 (6)             | 1998          | 1.0452                           | 0.9781                    | 0.9781                   | 0.9781                   | 0.9781                   | 0.9781                   | 1.0098                   | 1.0375                   | 1.0249                   | 1.0332                    | 1.0585                    | 1.0750                    | 1.0899                    | 1.1124                    |                           |
| 91-96 (6)             | 1999          | 0.9574                           | 0.8652                    | 0.8652                   | 0.8652                   | 0.8652                   | 0.9096                   | 0.9480                   | 0.9783                   | 0.9676                   | 0.9750                    | 0.9989                    | 1.0145                    | 1.0286                    | 1.0498                    |                           |
| 92-97 (6)             | 2000          | 0.9805                           | 0.8509                    | 0.8509                   | 0.8509                   | 0.8946                   | 0.9580                   | 0.9998                   | 1.0299                   | 1.0222                   | 1.0306                    | 1.0560                    | 1.0724                    | 1.0875                    | 1.1099                    |                           |
| 89-95 (7)             | 1998          | 1.0411                           | 0.9788                    | 0.9788                   | 0.9788                   | 0.9788                   | 0.9788                   | 1.0049                   | 1.0286                   | 1.0165                   | 1.0278                    | 1.0501                    | 1.0664                    | 1.0812                    | 1.1035                    |                           |
| 90-96 (7)             | 1999          | 0.9728                           | 0.8886                    | 0.8886                   | 0.8886                   | 0.8886                   | 0.9252                   | 0.9584                   | 0.9859                   | 0.9740                   | 0.9819                    | 1.0059                    | 1.0216                    | 1.0359                    | 1.0572                    |                           |
| 91-97 (7)             | 2000          | 0.9819                           | 0.8650                    | 0.8650                   | 0.8650                   | 0.9011                   | 0.9554                   | 0.9937                   | 1.0233                   | 1.0125                   | 1.0204                    | 1.0454                    | 1.0617                    | 1.0766                    | 1.0987                    |                           |
| 89-96 (8)             | 1999          | 0.9858                           | 0.9072                    | 0.9072                   | 0.9072                   | 0.9072                   | 0.9384                   | 0.9674                   | 0.9922                   | 0.9804                   | 0.9909                    | 1.0127                    | 1.0285                    | 1.0428                    | 1.0643                    |                           |
| 90-97 (8)             | 2000          | 0.9937                           | 0.8859                    | 0.8859                   | 0.8859                   | 0.9165                   | 0.9638                   | 0.9986                   | 1.0265                   | 1.0147                   | 1.0229                    | 1.0480                    | 1.0643                    | 1.0792                    | 1.1014                    |                           |
| 89-97 (9)             | 2000          | 1.0047                           | 0.9040                    | 0.9040                   | 0.9040                   | 0.9305                   | 0.9724                   | 1.0040                   | 1.0301                   | 1.0181                   | 1.0285                    | 1.0516                    | 1.0680                    | 1.0830                    | 1.1053                    |                           |

11b.2

## Indemnity

## Linear Fit

## Differences: (Actual - Trended)

| Years Used (# Yrs) | 3 Yr Trend To | Severity Ratio (Avg Pd & Inc) | Severity Ratio (Incur) | Severity Ratio (Pd-2) | Severity Ratio (Pd-3) | Severity Ratio (Pd-4) | Severity Ratio (Pd-5) | Severity Ratio (Pd-6) | Severity Ratio (Pd-7) | Severity Ratio (Pd-8) | Severity Ratio (Pd-10) | Severity Ratio (Pd-12) | Severity Ratio (Pd-14) | Severity Ratio (Pd-16) | Severity Ratio (Pd-18) | Severity Ratio (Pd-20) |         |
|--------------------|---------------|-------------------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|---------|
| 89-92 (4)          | 1995          | 0.0532                        | 0.0221                 | 0.0221                | 0.0221                | 0.0221                | 0.0221                | 0.0554                | 0.0714                | 0.0786                | 0.0722                 | 0.0805                 | 0.0816                 | 0.0829                 | 0.0845                 |                        |         |
| 90-93 (4)          | 1996          | -0.0755                       | -0.1153                | -0.1153               | -0.1153               | -0.1153               | -0.1153               | -0.0686               | -0.0506               | -0.0361               | -0.0327                | -0.0327                | -0.0336                | -0.0342                | -0.0345                | -0.0353                |         |
| 91-94 (4)          | 1997          | -0.0741                       | -0.1190                | -0.1190               | -0.1190               | -0.1190               | -0.1190               | -0.0731               | -0.0379               | -0.0174               | -0.0321                | -0.0285                | -0.0279                | -0.0283                | -0.0290                | -0.0292                | -0.0297 |
| 92-95 (4)          | 1998          | -0.1545                       | -0.1532                | -0.1532               | -0.1532               | -0.1560               | -0.1229               | -0.0873               | -0.1199               | -0.1426               | -0.1440                | -0.1451                | -0.1488                | -0.1509                | -0.1528                | -0.1562                |         |
| 93-96 (4)          | 1999          | 0.1676                        | 0.1775                 | 0.1775                | 0.1799                | 0.1814                | 0.2180                | 0.1828                | 0.1538                | 0.1416                | 0.1451                 | 0.1462                 | 0.1498                 | 0.1523                 | 0.1544                 | 0.1577                 |         |
| 94-97 (4)          | 2000          | 0.2827                        | 0.3007                 | 0.3243                | 0.3262                | 0.3281                | 0.2956                | 0.2507                | 0.2377                | 0.2464                | 0.2445                 | 0.2467                 | 0.2526                 | 0.2568                 | 0.2599                 | 0.2652                 |         |
| 89-93 (5)          | 1996          | -0.0896                       | -0.1281                | -0.1281               | -0.1281               | -0.1281               | -0.1281               | -0.0814               | -0.0634               | -0.0489               | -0.0464                | -0.0517                | -0.0483                | -0.0491                | -0.0496                | -0.0507                |         |
| 90-94 (5)          | 1997          | -0.0646                       | -0.1138                | -0.1138               | -0.1138               | -0.1138               | -0.0679               | -0.0327               | -0.0122               | -0.0192               | -0.0147                | -0.0148                | -0.0149                | -0.0154                | -0.0153                | -0.0157                |         |
| 91-95 (5)          | 1998          | -0.1065                       | -0.1206                | -0.1206               | -0.1206               | -0.1234               | -0.0903               | -0.0547               | -0.0740               | -0.0903               | -0.0863                | -0.0861                | -0.0884                | -0.0897                | -0.0906                | -0.0926                |         |
| 92-96 (5)          | 1999          | 0.0980                        | 0.1012                 | 0.1012                | 0.1036                | 0.1051                | 0.1417                | 0.1252                | 0.1034                | 0.0892                | 0.0874                 | 0.0880                 | 0.0902                 | 0.0917                 | 0.0930                 | 0.0950                 |         |
| 93-97 (5)          | 2000          | 0.2228                        | 0.2350                 | 0.2586                | 0.2605                | 0.2624                | 0.2482                | 0.2173                | 0.1992                | 0.1925                | 0.1943                 | 0.1961                 | 0.2008                 | 0.2041                 | 0.2066                 | 0.2108                 |         |
| 89-94 (6)          | 1997          | -0.0630                       | -0.1141                | -0.1141               | -0.1141               | -0.1141               | -0.0682               | -0.0330               | -0.0125               | -0.0147               | -0.0110                | -0.0150                | -0.0115                | -0.0118                | -0.0118                | -0.0121                |         |
| 90-95 (6)          | 1998          | -0.0962                       | -0.1177                | -0.1177               | -0.1177               | -0.1205               | -0.0874               | -0.0518               | -0.0629               | -0.0741               | -0.0692                | -0.0694                | -0.0712                | -0.0723                | -0.0730                | -0.0747                |         |
| 91-96 (6)          | 1999          | 0.0939                        | 0.0842                 | 0.0842                | 0.0866                | 0.0881                | 0.1247                | 0.1199                | 0.1046                | 0.0926                | 0.0947                 | 0.0961                 | 0.0984                 | 0.1000                 | 0.1015                 | 0.1037                 |         |
| 92-97 (6)          | 2000          | 0.1804                        | 0.1848                 | 0.2084                | 0.2103                | 0.2122                | 0.2094                | 0.1901                | 0.1740                | 0.1643                | 0.1625                 | 0.1639                 | 0.1678                 | 0.1706                 | 0.1727                 | 0.1762                 |         |
| 89-95 (7)          | 1998          | -0.0921                       | -0.1184                | -0.1184               | -0.1184               | -0.1212               | -0.0881               | -0.0525               | -0.0580               | -0.0652               | -0.0608                | -0.0640                | -0.0628                | -0.0637                | -0.0643                | -0.0658                |         |
| 90-96 (7)          | 1999          | 0.0785                        | 0.0608                 | 0.0608                | 0.0632                | 0.0647                | 0.1013                | 0.1043                | 0.0942                | 0.0850                | 0.0883                 | 0.0892                 | 0.0914                 | 0.0929                 | 0.0942                 | 0.0963                 |         |
| 91-97 (7)          | 2000          | 0.1790                        | 0.1707                 | 0.1943                | 0.1962                | 0.1981                | 0.2029                | 0.1927                | 0.1801                | 0.1709                | 0.1722                 | 0.1742                 | 0.1784                 | 0.1813                 | 0.1836                 | 0.1874                 |         |
| 89-96 (8)          | 1999          | 0.0655                        | 0.0422                 | 0.0422                | 0.0446                | 0.0461                | 0.0827                | 0.0911                | 0.0852                | 0.0787                | 0.0819                 | 0.0802                 | 0.0846                 | 0.0860                 | 0.0873                 | 0.0892                 |         |
| 90-97 (8)          | 2000          | 0.1672                        | 0.1498                 | 0.1734                | 0.1753                | 0.1772                | 0.1875                | 0.1843                | 0.1752                | 0.1677                | 0.1700                 | 0.1717                 | 0.1758                 | 0.1787                 | 0.1810                 | 0.1847                 |         |
| 89-97 (9)          | 2000          | 0.1562                        | 0.1317                 | 0.1553                | 0.1572                | 0.1591                | 0.1735                | 0.1757                | 0.1698                | 0.1641                | 0.1666                 | 0.1660                 | 0.1722                 | 0.1750                 | 0.1772                 | 0.1808                 |         |

## Indemnity

## Exponential Fit

## Trended Loss Ratios

| Years Used<br>(# Yrs) | 3 Yr Trend To | Severity Ratio<br>(Incur) | Severity Ratio<br>(Incur) | Severity Ratio<br>(Pd-2) | Severity Ratio<br>(Pd-3) | Severity Ratio<br>(Pd-4) | Severity Ratio<br>(Pd-5) | Severity Ratio<br>(Pd-6) | Severity Ratio<br>(Pd-7) | Severity Ratio<br>(Pd-8) | Severity Ratio<br>(Pd-10) | Severity Ratio<br>(Pd-12) | Severity Ratio<br>(Pd-14) | Severity Ratio<br>(Pd-16) | Severity Ratio<br>(Pd-18) | Severity Ratio<br>(Pd-20) |
|-----------------------|---------------|---------------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 89-92 (4)             | 1995          | 0.9030                    | 0.8740                    | 0.8740                   | 0.8740                   | 0.8740                   | 0.8740                   | 0.8740                   | 0.8740                   | 0.8740                   | 0.8574                    | 0.8732                    | 0.8866                    | 0.9006                    | 0.9129                    | 0.9319                    |
| 90-93 (4)             | 1996          | 0.9191                    | 0.8872                    | 0.8872                   | 0.8872                   | 0.8872                   | 0.8872                   | 0.8872                   | 0.8872                   | 0.8872                   | 0.8757                    | 0.8828                    | 0.9045                    | 0.9187                    | 0.9314                    | 0.9506                    |
| 91-94 (4)             | 1997          | 1.0174                    | 0.9650                    | 0.9650                   | 0.9650                   | 0.9650                   | 0.9650                   | 0.9650                   | 0.9650                   | 0.9995                   | 0.9871                    | 0.9941                    | 1.0183                    | 1.0343                    | 1.0487                    | 1.0701                    |
| 92-95 (4)             | 1998          | 1.1339                    | 1.0334                    | 1.0334                   | 1.0334                   | 1.0334                   | 1.0334                   | 1.0334                   | 1.0963                   | 1.1444                   | 1.1390                    | 1.1485                    | 1.1768                    | 1.1949                    | 1.2115                    | 1.2366                    |
| 93-96 (4)             | 1999          | 0.8811                    | 0.7691                    | 0.7691                   | 0.7691                   | 0.7691                   | 0.8456                   | 0.8986                   | 0.9310                   | 0.9183                   | 0.9260                    | 0.9486                    | 0.9634                    | 0.9769                    | 0.9970                    |                           |
| 94-97 (4)             | 2000          | 0.8764                    | 0.7399                    | 0.7399                   | 0.7399                   | 0.7399                   | 0.8060                   | 0.8944                   | 0.9340                   | 0.9454                   | 0.9378                    | 0.9453                    | 0.9687                    | 0.9837                    | 0.9977                    | 1.0182                    |
| 89-93 (5)             | 1996          | 0.9382                    | 0.9048                    | 0.9048                   | 0.9048                   | 0.9048                   | 0.9048                   | 0.9048                   | 0.9048                   | 0.8941                   | 0.9078                    | 0.9240                    | 0.9385                    | 0.9515                    | 0.9711                    |                           |
| 90-94 (5)             | 1997          | 1.0097                    | 0.9622                    | 0.9622                   | 0.9622                   | 0.9622                   | 0.9622                   | 0.9622                   | 0.9879                   | 0.9742                   | 0.9820                    | 1.0060                    | 1.0218                    | 1.0360                    | 1.0573                    |                           |
| 91-95 (5)             | 1998          | 1.0736                    | 0.9941                    | 0.9941                   | 0.9941                   | 0.9941                   | 0.9941                   | 0.9941                   | 1.0391                   | 1.0772                   | 1.0641                    | 1.0719                    | 1.0982                    | 1.1152                    | 1.1307                    | 1.1540                    |
| 92-96 (5)             | 1999          | 0.9562                    | 0.8452                    | 0.8452                   | 0.8452                   | 0.8452                   | 0.9075                   | 0.9560                   | 0.9923                   | 0.9859                   | 0.9942                    | 1.0185                    | 1.0343                    | 1.0488                    | 1.0704                    |                           |
| 93-97 (5)             | 2000          | 0.9375                    | 0.7995                    | 0.7995                   | 0.7995                   | 0.7995                   | 0.8524                   | 0.9313                   | 0.9783                   | 1.0078                   | 0.9956                    | 1.0037                    | 1.0284                    | 1.0443                    | 1.0591                    | 1.0809                    |
| 89-94 (6)             | 1997          | 1.0121                    | 0.9666                    | 0.9666                   | 0.9666                   | 0.9666                   | 0.9666                   | 0.9666                   | 0.9870                   | 0.9739                   | 0.9871                    | 1.0062                    | 1.0220                    | 1.0362                    | 1.0575                    |                           |
| 90-95 (6)             | 1998          | 1.0646                    | 0.9938                    | 0.9938                   | 0.9938                   | 0.9938                   | 0.9938                   | 0.9938                   | 1.0293                   | 1.0611                   | 1.0465                    | 1.0549                    | 1.0808                    | 1.0976                    | 1.1128                    | 1.1358                    |
| 91-96 (6)             | 1999          | 0.9607                    | 0.8633                    | 0.8633                   | 0.8633                   | 0.8633                   | 0.9134                   | 0.9548                   | 0.9885                   | 0.9769                   | 0.9843                    | 1.0083                    | 1.0240                    | 1.0384                    | 1.0597                    |                           |
| 92-97 (6)             | 2000          | 0.9858                    | 0.8500                    | 0.8500                   | 0.8500                   | 0.8500                   | 0.8944                   | 0.9642                   | 1.0106                   | 1.0447                   | 1.0373                    | 1.0458                    | 1.0715                    | 1.0881                    | 1.1035                    | 1.1262                    |
| 89-95 (7)             | 1998          | 1.0641                    | 0.9984                    | 0.9984                   | 0.9984                   | 0.9984                   | 0.9984                   | 0.9984                   | 1.0277                   | 1.0549                   | 1.0406                    | 1.0536                    | 1.0751                    | 1.0918                    | 1.1069                    | 1.1298                    |
| 90-96 (7)             | 1999          | 0.9803                    | 0.8904                    | 0.8904                   | 0.8904                   | 0.8904                   | 0.9328                   | 0.9692                   | 1.0000                   | 0.9868                   | 0.9947                    | 1.0190                    | 1.0349                    | 1.0493                    | 1.0710                    |                           |
| 91-97 (7)             | 2000          | 0.9875                    | 0.8647                    | 0.8647                   | 0.8647                   | 0.9017                   | 0.9619                   | 1.0043                   | 1.0377                   | 1.0260                   | 1.0338                    | 1.0592                    | 1.0756                    | 1.0908                    | 1.1132                    |                           |
| 89-96 (8)             | 1999          | 0.9984                    | 0.9140                    | 0.9140                   | 0.9140                   | 0.9140                   | 0.9140                   | 0.9508                   | 0.9832                   | 1.0113                   | 0.9977                    | 1.0094                    | 1.0306                    | 1.0467                    | 1.0613                    | 1.0832                    |
| 90-97 (8)             | 2000          | 1.0031                    | 0.8884                    | 0.8884                   | 0.8884                   | 0.8884                   | 0.9207                   | 0.9741                   | 1.0130                   | 1.0448                   | 1.0315                    | 1.0397                    | 1.0652                    | 1.0818                    | 1.0970                    | 1.1196                    |
| 89-97 (9)             | 2000          | 1.0192                    | 0.9108                    | 0.9108                   | 0.9108                   | 0.9108                   | 0.9394                   | 0.9875                   | 1.0233                   | 1.0532                   | 1.0394                    | 1.0509                    | 1.0737                    | 1.0903                    | 1.1056                    | 1.1284                    |

11b.4

## Indemnity

## Exponential Fit

Differences: (Actual - Trended)

| Years Used<br>(# Yrs) | 3 Yr Trend To | Severity Ratio<br>(Avg Pd & Inc) | Severity Ratio<br>(Incur) | Severity Ratio<br>(Pd-2) | Severity Ratio<br>(Pd-3) | Severity Ratio<br>(Pd-4) | Severity Ratio<br>(Pd-5) | Severity Ratio<br>(Pd-6) | Severity Ratio<br>(Pd-7) | Severity Ratio<br>(Pd-8) | Severity Ratio<br>(Pd-10) | Severity Ratio<br>(Pd-12) | Severity Ratio<br>(Pd-14) | Severity Ratio<br>(Pd-16) | Severity Ratio<br>(Pd-18) | Severity Ratio<br>(Pd-20) |         |
|-----------------------|---------------|----------------------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------|
| 89-92 (4)             | 1995          | 0.0440                           | 0.0124                    | 0.0124                   | 0.0124                   | 0.0124                   | 0.0124                   | 0.0124                   | 0.0457                   | 0.0617                   | 0.0708                    | 0.0627                    | 0.0723                    | 0.0732                    | 0.0744                    | 0.0758                    |         |
| 90-93 (4)             | 1996          | -0.0818                          | -0.1220                   | -0.1220                  | -0.1220                  | -0.1220                  | -0.1220                  | -0.0753                  | -0.0573                  | -0.0428                  | -0.0381                   | -0.0382                   | -0.0393                   | -0.0399                   | -0.0403                   | -0.0412                   |         |
| 91-94 (4)             | 1997          | -0.0857                          | -0.1291                   | -0.1291                  | -0.1291                  | -0.1291                  | -0.1291                  | -0.0832                  | -0.0480                  | -0.0275                  | -0.0457                   | -0.0409                   | -0.0402                   | -0.0409                   | -0.0417                   | -0.0421                   | -0.0428 |
| 92-95 (4)             | 1998          | -0.1849                          | -0.1730                   | -0.1730                  | -0.1730                  | -0.1758                  | -0.1427                  | -0.1071                  | -0.1494                  | -0.1810                  | -0.1833                   | -0.1847                   | -0.1895                   | -0.1922                   | -0.1946                   | -0.1989                   |         |
| 93-96 (4)             | 1999          | 0.1702                           | 0.1803                    | 0.1803                   | 0.1827                   | 0.1842                   | 0.2208                   | 0.1839                   | 0.1540                   | 0.1399                   | 0.1440                    | 0.1451                    | 0.1487                    | 0.1511                    | 0.1532                    | 0.1565                    |         |
| 94-97 (4)             | 2000          | 0.2845                           | 0.2958                    | 0.3194                   | 0.3213                   | 0.3232                   | 0.2980                   | 0.2537                   | 0.2398                   | 0.2488                   | 0.2469                    | 0.2492                    | 0.2551                    | 0.2593                    | 0.2625                    | 0.2679                    |         |
| 89-93 (5)             | 1996          | -0.1009                          | -0.1396                   | -0.1396                  | -0.1396                  | -0.1396                  | -0.1396                  | -0.0929                  | -0.0749                  | -0.0604                  | -0.0565                   | -0.0632                   | -0.0588                   | -0.0597                   | -0.0604                   | -0.0617                   |         |
| 90-94 (5)             | 1997          | -0.0780                          | -0.1263                   | -0.1263                  | -0.1263                  | -0.1263                  | -0.0804                  | -0.0452                  | -0.0247                  | -0.0341                  | -0.0280                   | -0.0281                   | -0.0286                   | -0.0292                   | -0.0294                   | -0.0300                   |         |
| 91-95 (5)             | 1998          | -0.1246                          | -0.1337                   | -0.1337                  | -0.1337                  | -0.1365                  | -0.1034                  | -0.0678                  | -0.0922                  | -0.1138                  | -0.1084                   | -0.1081                   | -0.1109                   | -0.1125                   | -0.1138                   | -0.1163                   |         |
| 92-96 (5)             | 1999          | 0.0951                           | 0.1042                    | 0.1042                   | 0.1066                   | 0.1081                   | 0.1447                   | 0.1220                   | 0.0966                   | 0.0786                   | 0.0764                    | 0.0769                    | 0.0788                    | 0.0802                    | 0.0813                    | 0.0831                    |         |
| 93-97 (5)             | 2000          | 0.2234                           | 0.2362                    | 0.2598                   | 0.2617                   | 0.2636                   | 0.2516                   | 0.2168                   | 0.1955                   | 0.1864                   | 0.1891                    | 0.1908                    | 0.1954                    | 0.1987                    | 0.2011                    | 0.2052                    |         |
| 89-94 (6)             | 1997          | -0.0804                          | -0.1307                   | -0.1307                  | -0.1307                  | -0.1307                  | -0.0848                  | -0.0496                  | -0.0291                  | -0.0332                  | -0.0277                   | -0.0332                   | -0.0288                   | -0.0294                   | -0.0296                   | -0.0302                   |         |
| 90-95 (6)             | 1998          | -0.1156                          | -0.1334                   | -0.1334                  | -0.1334                  | -0.1362                  | -0.1031                  | -0.0675                  | -0.0824                  | -0.0977                  | -0.0908                   | -0.0911                   | -0.0935                   | -0.0949                   | -0.0959                   | -0.0981                   |         |
| 91-96 (6)             | 1999          | 0.0906                           | 0.0861                    | 0.0861                   | 0.0885                   | 0.0900                   | 0.1266                   | 0.1161                   | 0.0978                   | 0.0824                   | 0.0854                    | 0.0868                    | 0.0890                    | 0.0905                    | 0.0917                    | 0.0938                    |         |
| 92-97 (6)             | 2000          | 0.1751                           | 0.1857                    | 0.2093                   | 0.2112                   | 0.2131                   | 0.2096                   | 0.1839                   | 0.1632                   | 0.1495                   | 0.1474                    | 0.1487                    | 0.1523                    | 0.1549                    | 0.1567                    | 0.1599                    |         |
| 89-95 (7)             | 1998          | -0.1151                          | -0.1380                   | -0.1380                  | -0.1380                  | -0.1408                  | -0.1077                  | -0.0721                  | -0.0808                  | -0.0915                  | -0.0849                   | -0.0898                   | -0.0878                   | -0.0891                   | -0.0900                   | -0.0921                   |         |
| 90-96 (7)             | 1999          | 0.0710                           | 0.0590                    | 0.0590                   | 0.0614                   | 0.0629                   | 0.0995                   | 0.0967                   | 0.0834                   | 0.0709                   | 0.0755                    | 0.0764                    | 0.0783                    | 0.0796                    | 0.0808                    | 0.0825                    |         |
| 91-97 (7)             | 2000          | 0.1734                           | 0.1710                    | 0.1946                   | 0.1965                   | 0.1984                   | 0.2023                   | 0.1862                   | 0.1695                   | 0.1565                   | 0.1587                    | 0.1607                    | 0.1646                    | 0.1674                    | 0.1694                    | 0.1729                    |         |
| 89-96 (8)             | 1999          | 0.0529                           | 0.0354                    | 0.0354                   | 0.0378                   | 0.0393                   | 0.0759                   | 0.0787                   | 0.0694                   | 0.0596                   | 0.0646                    | 0.0617                    | 0.0667                    | 0.0678                    | 0.0688                    | 0.0703                    |         |
| 90-97 (8)             | 2000          | 0.1578                           | 0.1473                    | 0.1709                   | 0.1728                   | 0.1747                   | 0.1833                   | 0.1740                   | 0.1608                   | 0.1494                   | 0.1532                    | 0.1548                    | 0.1586                    | 0.1612                    | 0.1632                    | 0.1665                    |         |
| 89-97 (9)             | 2000          | 0.1417                           | 0.1249                    | 0.1485                   | 0.1504                   | 0.1523                   | 0.1646                   | 0.1606                   | 0.1505                   | 0.1410                   | 0.1453                    | 0.1436                    | 0.1501                    | 0.1527                    | 0.1546                    | 0.1577                    |         |

**Medical****Actual Ultimate Severity Ratios****Including Average of Paid and Incurred**

| MEDICAL | Severity Ratios |          |          |          |          |          |          |          |          |          |          |          |          |          |          |        |
|---------|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------|
|         | Policy          | Severity |        |
|         |                 | Ratio    | (Incur)  | (Pd-2)   | (Pd-3)   | (Pd-4)   | (Pd-5)   | (Pd-6)   | (Pd-7)   | (Pd-8)   | (Pd-10)  | (Pd-12)  | (Pd-14)  | (Pd-16)  | (Pd-20)  |        |
| 1989    |                 | 0.4399   | 0.4318   | 0.4318   | 0.4318   | 0.4318   | 0.4318   | 0.4318   | 0.4318   | 0.4318   | 0.4318   | 0.4340   | 0.4508   | 0.4423   | 0.4480   |        |
| 1990    |                 | 0.4854   | 0.4731   | 0.4731   | 0.4731   | 0.4731   | 0.4731   | 0.4731   | 0.4731   | 0.4731   | 0.4731   | 0.4762   | 0.4821   | 0.5007   | 0.4912   | 0.4977 |
| 1991    |                 | 0.5503   | 0.5390   | 0.5390   | 0.5390   | 0.5390   | 0.5390   | 0.5390   | 0.5390   | 0.5390   | 0.5375   | 0.5441   | 0.5652   | 0.5544   | 0.5617   |        |
| 1992    |                 | 0.5800   | 0.5713   | 0.5713   | 0.5713   | 0.5713   | 0.5713   | 0.5713   | 0.5713   | 0.5713   | 0.5623   | 0.5633   | 0.5702   | 0.5924   | 0.5811   | 0.5886 |
| 1993    |                 | 0.6101   | 0.5982   | 0.5982   | 0.5982   | 0.5982   | 0.5982   | 0.5982   | 0.5982   | 0.5982   | 0.5940   | 0.5951   | 0.6025   | 0.6258   | 0.6139   | 0.6219 |
| 1994    |                 | 0.6605   | 0.6491   | 0.6491   | 0.6491   | 0.6491   | 0.6491   | 0.6491   | 0.6491   | 0.6464   | 0.6416   | 0.6428   | 0.6508   | 0.6759   | 0.6632   | 0.6719 |
| 1995    |                 | 0.7390   | 0.7278   | 0.7278   | 0.7278   | 0.7278   | 0.7278   | 0.7278   | 0.7210   | 0.7215   | 0.7163   | 0.7175   | 0.7265   | 0.7546   | 0.7403   | 0.7500 |
| 1996    |                 | 0.7577   | 0.7559   | 0.7559   | 0.7559   | 0.7559   | 0.7559   | 0.7320   | 0.7303   | 0.7309   | 0.7256   | 0.7269   | 0.7359   | 0.7643   | 0.7498   | 0.7596 |
| 1997    |                 | 0.8647   | 0.8624   | 0.8624   | 0.8624   | 0.8624   | 0.8495   | 0.8357   | 0.8336   | 0.8344   | 0.8284   | 0.8297   | 0.8400   | 0.8725   | 0.8560   | 0.8673 |
| 1998    |                 | 0.9290   | 0.9473   | 0.9473   | 0.9473   | 0.9016   | 0.8920   | 0.8774   | 0.8755   | 0.8762   | 0.8699   | 0.8714   | 0.8822   | 0.9163   | 0.8989   | 0.9107 |
| 1999    |                 | 0.9817   | 0.9936   | 0.9936   | 0.9857   | 0.9604   | 0.9502   | 0.9348   | 0.9326   | 0.9333   | 0.9265   | 0.9280   | 0.9397   | 0.9760   | 0.9575   | 0.9701 |
| 2000    |                 | 1.0971   | 1.1095   | 1.1176   | 1.1026   | 1.0743   | 1.0628   | 1.0455   | 1.0431   | 1.0438   | 1.0364   | 1.0381   | 1.0509   | 1.0916   | 1.0709   | 1.0850 |

Trend # Years =

3

11b.6

**Medical  
Linear Fit**

**Trended Severity Ratios**

| Years Used (# Yrs) | 3 Yr Trend To | Severity Ratio (Avg Pd & Inc) | Severity Ratio (Incur) | Severity Ratio (Pd-2) | Severity Ratio (Pd-3) | Severity Ratio (Pd-4) | Severity Ratio (Pd-5) | Severity Ratio (Pd-6) | Severity Ratio (Pd-7) | Severity Ratio (Pd-8) | Severity Ratio (Pd-10) | Severity Ratio (Pd-12) | Severity Ratio (Pd-14) | Severity Ratio (Pd-16) | Severity Ratio (Pd-18) | Severity Ratio (Pd-20) |
|--------------------|---------------|-------------------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 89-92 (4)          | 1995          | 0.7322                        | 0.7218                 | 0.7218                | 0.7218                | 0.7218                | 0.7218                | 0.7218                | 0.7218                | 0.7074                | 0.7073                 | 0.7194                 | 0.7475                 | 0.7331                 | 0.7426                 |                        |
| 90-93 (4)          | 1996          | 0.7382                        | 0.7288                 | 0.7288                | 0.7288                | 0.7288                | 0.7288                | 0.7288                | 0.7288                | 0.7158                | 0.7152                 | 0.7240                 | 0.7522                 | 0.7378                 | 0.7473                 |                        |
| 91-94 (4)          | 1997          | 0.7625                        | 0.7501                 | 0.7501                | 0.7501                | 0.7501                | 0.7501                | 0.7501                | 0.7458                | 0.7370                | 0.7411                 | 0.7505                 | 0.7793                 | 0.7648                 | 0.7748                 |                        |
| 92-95 (4)          | 1998          | 0.8847                        | 0.8708                 | 0.8708                | 0.8708                | 0.8708                | 0.8708                | 0.8599                | 0.8588                | 0.8579                | 0.8593                 | 0.8702                 | 0.9037                 | 0.8867                 | 0.8985                 |                        |
| 93-96 (4)          | 1999          | 0.9264                        | 0.9311                 | 0.9311                | 0.9311                | 0.9311                | 0.8928                | 0.8853                | 0.8872                | 0.8807                | 0.8821                 | 0.8931                 | 0.9275                 | 0.9100                 | 0.9219                 |                        |
| 94-97 (4)          | 2000          | 1.0396                        | 1.0494                 | 1.0494                | 1.0494                | 1.0288                | 0.9899                | 0.9868                | 0.9913                | 0.9843                | 0.9858                 | 0.9980                 | 1.0366                 | 1.0169                 | 1.0303                 |                        |
| 89-93 (5)          | 1996          | 0.7506                        | 0.7382                 | 0.7382                | 0.7382                | 0.7382                | 0.7382                | 0.7382                | 0.7268                | 0.7276                | 0.7391                 | 0.7678                 | 0.7531                 | 0.7629                 |                        |                        |
| 90-94 (5)          | 1997          | 0.7823                        | 0.7717                 | 0.7717                | 0.7717                | 0.7717                | 0.7717                | 0.7717                | 0.7685                | 0.7580                | 0.7584                 | 0.7678                 | 0.7975                 | 0.7825                 | 0.7927                 |                        |
| 91-95 (5)          | 1998          | 0.8569                        | 0.8448                 | 0.8448                | 0.8448                | 0.8448                | 0.8448                | 0.8366                | 0.8353                | 0.8276                | 0.8310                 | 0.8415                 | 0.8739                 | 0.8575                 | 0.8688                 |                        |
| 92-96 (5)          | 1999          | 0.9116                        | 0.9099                 | 0.9099                | 0.9099                | 0.9099                | 0.8812                | 0.8744                | 0.8749                | 0.8724                | 0.8739                 | 0.8849                 | 0.9189                 | 0.9016                 | 0.9135                 |                        |
| 93-97 (5)          | 2000          | 1.0296                        | 1.0363                 | 1.0363                | 1.0363                | 1.0208                | 0.9875                | 0.9824                | 0.9847                | 0.9776                | 0.9791                 | 0.9912                 | 1.0295                 | 1.0100                 | 1.0234                 |                        |
| 89-94 (6)          | 1997          | 0.7911                        | 0.7785                 | 0.7785                | 0.7785                | 0.7785                | 0.7785                | 0.7785                | 0.7760                | 0.7658                | 0.7670                 | 0.7785                 | 0.8086                 | 0.7933                 | 0.8037                 |                        |
| 90-95 (6)          | 1998          | 0.8602                        | 0.8493                 | 0.8493                | 0.8493                | 0.8493                | 0.8493                | 0.8493                | 0.8429                | 0.8416                | 0.8322                 | 0.8330                 | 0.8434                 | 0.8760                 | 0.8595                 | 0.8707                 |
| 91-96 (6)          | 1999          | 0.8954                        | 0.8924                 | 0.8924                | 0.8924                | 0.8924                | 0.8924                | 0.8697                | 0.8637                | 0.8637                | 0.8565                 | 0.8595                 | 0.8703                 | 0.9038                 | 0.8868                 | 0.8984                 |
| 92-97 (6)          | 2000          | 1.0076                        | 1.0095                 | 1.0095                | 1.0095                | 1.0095                | 0.9973                | 0.9689                | 0.9636                | 0.9649                | 0.9609                 | 0.9624                 | 0.9744                 | 1.0120                 | 0.9929                 | 1.0061                 |
| 89-95 (7)          | 1998          | 0.8609                        | 0.8484                 | 0.8484                | 0.8484                | 0.8484                | 0.8484                | 0.8484                | 0.8431                | 0.8420                | 0.8323                 | 0.8337                 | 0.8457                 | 0.8784                 | 0.8618                 | 0.8731                 |
| 90-96 (7)          | 1999          | 0.8993                        | 0.8957                 | 0.8957                | 0.8957                | 0.8957                | 0.8957                | 0.8769                | 0.8717                | 0.8715                | 0.8627                 | 0.8638                 | 0.8746                 | 0.9084                 | 0.8912                 | 0.9028                 |
| 91-97 (7)          | 2000          | 0.9862                        | 0.9867                 | 0.9867                | 0.9867                | 0.9867                | 0.9766                | 0.9521                | 0.9471                | 0.9478                | 0.9404                 | 0.9432                 | 0.9549                 | 0.9918                 | 0.9731                 | 0.9859                 |
| 89-96 (8)          | 1999          | 0.9010                        | 0.8950                 | 0.8950                | 0.8950                | 0.8950                | 0.8950                | 0.8791                | 0.8745                | 0.8742                | 0.8650                 | 0.8665                 | 0.8786                 | 0.9125                 | 0.8953                 | 0.9070                 |
| 90-97 (8)          | 2000          | 0.9825                        | 0.9822                 | 0.9822                | 0.9822                | 0.9822                | 0.9736                | 0.9521                | 0.9474                | 0.9479                | 0.9391                 | 0.9404                 | 0.9521                 | 0.9889                 | 0.9702                 | 0.9829                 |
| 89-97 (9)          | 2000          | 0.9789                        | 0.9762                 | 0.9762                | 0.9762                | 0.9762                | 0.9688                | 0.9498                | 0.9454                | 0.9457                | 0.9365                 | 0.9381                 | 0.9509                 | 0.9877                 | 0.9690                 | 0.9817                 |

**Medical  
Linear Fit**

**Differences: (Actual - Trended)**

| Years Used (# Yrs) | 3 Yr Trend To | Severity Ratio (Avg Pd & Inc) | Severity Ratio (Incur) | Severity Ratio (Pd-2) | Severity Ratio (Pd-3) | Severity Ratio (Pd-4) | Severity Ratio (Pd-5) | Severity Ratio (Pd-6) | Severity Ratio (Pd-7) | Severity Ratio (Pd-8) | Severity Ratio (Pd-10) | Severity Ratio (Pd-12) | Severity Ratio (Pd-14) | Severity Ratio (Pd-16) | Severity Ratio (Pd-18) | Severity Ratio (Pd-20) |
|--------------------|---------------|-------------------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 89-92 (4)          | 1995          | 0.0068                        | 0.0060                 | 0.0060                | 0.0060                | 0.0060                | 0.0060                | -0.0008               | -0.0003               | 0.0089                | 0.0102                 | 0.0071                 | 0.0071                 | 0.0072                 | 0.0074                 |                        |
| 90-93 (4)          | 1996          | 0.0195                        | 0.0271                 | 0.0271                | 0.0271                | 0.0271                | 0.0271                | 0.0032                | 0.0015                | 0.0021                | 0.0098                 | 0.0117                 | 0.0119                 | 0.0121                 | 0.0120                 | 0.0124                 |
| 91-94 (4)          | 1997          | 0.1022                        | 0.1123                 | 0.1123                | 0.1123                | 0.1123                | 0.0994                | 0.0856                | 0.0835                | 0.0886                | 0.0914                 | 0.0886                 | 0.0895                 | 0.0932                 | 0.0912                 | 0.0925                 |
| 92-95 (4)          | 1998          | 0.0443                        | 0.0765                 | 0.0765                | 0.0765                | 0.0308                | 0.0212                | 0.0066                | 0.0156                | 0.0174                | 0.0120                 | 0.0121                 | 0.0120                 | 0.0126                 | 0.0122                 | 0.0122                 |
| 93-96 (4)          | 1999          | 0.0553                        | 0.0625                 | 0.0625                | 0.0546                | 0.0293                | 0.0191                | 0.0420                | 0.0473                | 0.0461                | 0.0458                 | 0.0459                 | 0.0466                 | 0.0485                 | 0.0475                 | 0.0482                 |
| 94-97 (4)          | 2000          | 0.0575                        | 0.0601                 | 0.0682                | 0.0532                | 0.0249                | 0.0340                | 0.0556                | 0.0563                | 0.0525                | 0.0521                 | 0.0523                 | 0.0529                 | 0.0550                 | 0.0540                 | 0.0547                 |
| 89-93 (5)          | 1996          | 0.0071                        | 0.0177                 | 0.0177                | 0.0177                | 0.0177                | 0.0177                | -0.0062               | -0.0079               | -0.0073               | -0.0012                | -0.0007                | -0.0032                | -0.0035                | -0.0033                | -0.0033                |
| 90-94 (5)          | 1997          | 0.0824                        | 0.0907                 | 0.0907                | 0.0907                | 0.0907                | 0.0778                | 0.0640                | 0.0619                | 0.0659                | 0.0704                 | 0.0713                 | 0.0722                 | 0.0750                 | 0.0735                 | 0.0746                 |
| 91-95 (5)          | 1998          | 0.0721                        | 0.1025                 | 0.1025                | 0.1025                | 0.0568                | 0.0472                | 0.0326                | 0.0389                | 0.0409                | 0.0423                 | 0.0404                 | 0.0407                 | 0.0424                 | 0.0414                 | 0.0419                 |
| 92-96 (5)          | 1999          | 0.0701                        | 0.0837                 | 0.0837                | 0.0758                | 0.0505                | 0.0403                | 0.0536                | 0.0582                | 0.0584                | 0.0541                 | 0.0541                 | 0.0548                 | 0.0571                 | 0.0559                 | 0.0567                 |
| 93-97 (5)          | 2000          | 0.0675                        | 0.0732                 | 0.0813                | 0.0663                | 0.0380                | 0.0420                | 0.0580                | 0.0607                | 0.0591                | 0.0588                 | 0.0591                 | 0.0597                 | 0.0621                 | 0.0609                 | 0.0616                 |
| 89-94 (6)          | 1997          | 0.0736                        | 0.0839                 | 0.0839                | 0.0839                | 0.0839                | 0.0710                | 0.0572                | 0.0551                | 0.0584                | 0.0626                 | 0.0627                 | 0.0615                 | 0.0639                 | 0.0627                 | 0.0636                 |
| 90-95 (6)          | 1998          | 0.0688                        | 0.0980                 | 0.0980                | 0.0980                | 0.0523                | 0.0427                | 0.0281                | 0.0326                | 0.0346                | 0.0377                 | 0.0384                 | 0.0388                 | 0.0403                 | 0.0394                 | 0.0400                 |
| 91-96 (6)          | 1999          | 0.0863                        | 0.1012                 | 0.1012                | 0.0933                | 0.0680                | 0.0578                | 0.0651                | 0.0689                | 0.0696                | 0.0700                 | 0.0685                 | 0.0694                 | 0.0722                 | 0.0707                 | 0.0717                 |
| 92-97 (6)          | 2000          | 0.0895                        | 0.1000                 | 0.1081                | 0.0931                | 0.0648                | 0.0655                | 0.0766                | 0.0795                | 0.0789                | 0.0755                 | 0.0757                 | 0.0765                 | 0.0796                 | 0.0780                 | 0.0789                 |
| 89-95 (7)          | 1998          | 0.0681                        | 0.0989                 | 0.0989                | 0.0989                | 0.0532                | 0.0436                | 0.0290                | 0.0324                | 0.0343                | 0.0376                 | 0.0377                 | 0.0365                 | 0.0379                 | 0.0371                 | 0.0376                 |
| 90-96 (7)          | 1999          | 0.0824                        | 0.0979                 | 0.0979                | 0.0900                | 0.0647                | 0.0545                | 0.0579                | 0.0609                | 0.0618                | 0.0638                 | 0.0642                 | 0.0651                 | 0.0676                 | 0.0663                 | 0.0673                 |
| 91-97 (7)          | 2000          | 0.1109                        | 0.1228                 | 0.1309                | 0.1159                | 0.0876                | 0.0862                | 0.0934                | 0.0960                | 0.0960                | 0.0949                 | 0.0960                 | 0.0998                 | 0.0978                 | 0.0991                 |                        |
| 89-96 (8)          | 1999          | 0.0807                        | 0.0986                 | 0.0986                | 0.0907                | 0.0654                | 0.0552                | 0.0557                | 0.0581                | 0.0591                | 0.0615                 | 0.0615                 | 0.0611                 | 0.0635                 | 0.0622                 | 0.0631                 |
| 90-97 (8)          | 2000          | 0.1146                        | 0.1273                 | 0.1354                | 0.1204                | 0.0921                | 0.0892                | 0.0934                | 0.0957                | 0.0959                | 0.0973                 | 0.0977                 | 0.0988                 | 0.1027                 | 0.1007                 | 0.1021                 |
| 89-97 (9)          | 2000          | 0.1182                        | 0.1333                 | 0.1414                | 0.1264                | 0.0981                | 0.0940                | 0.0957                | 0.0977                | 0.0981                | 0.0999                 | 0.1000                 | 0.1000                 | 0.1039                 | 0.1019                 | 0.1033                 |

## Medical

## Exponential Fit

## Trended Loss Ratios

| Years Used<br>(# Yrs) | 3 Yr Trend To | Severity Ratio<br>(Avg Pd & Inc) | Severity Ratio<br>(Incur) | Severity Ratio<br>(Pd-2) | Severity Ratio<br>(Pd-3) | Severity Ratio<br>(Pd-4) | Severity Ratio<br>(Pd-5) | Severity Ratio<br>(Pd-6) | Severity Ratio<br>(Pd-7) | Severity Ratio<br>(Pd-8) | Severity Ratio<br>(Pd-10) | Severity Ratio<br>(Pd-12) | Severity Ratio<br>(Pd-14) | Severity Ratio<br>(Pd-16) | Severity Ratio<br>(Pd-18) | Severity Ratio<br>(Pd-20) |        |        |
|-----------------------|---------------|----------------------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------|--------|
| 89-92 (4)             | 1995          | 0.7852                           | 0.7750                    | 0.7750                   | 0.7750                   | 0.7750                   | 0.7750                   | 0.7750                   | 0.7750                   | 0.7750                   | 0.7555                    | 0.7552                    | 0.7705                    | 0.8006                    | 0.7851                    | 0.7954                    |        |        |
| 90-93 (4)             | 1996          | 0.7731                           | 0.7656                    | 0.7656                   | 0.7656                   | 0.7656                   | 0.7656                   | 0.7656                   | 0.7656                   | 0.7656                   | 0.7486                    | 0.7468                    | 0.7561                    | 0.7855                    | 0.7705                    | 0.7803                    |        |        |
| 91-94 (4)             | 1997          | 0.7838                           | 0.7716                    | 0.7716                   | 0.7716                   | 0.7716                   | 0.7716                   | 0.7716                   | 0.7716                   | 0.7716                   | 0.7664                    | 0.7560                    | 0.7613                    | 0.7710                    | 0.8005                    | 0.7857                    | 0.7959 |        |
| 92-95 (4)             | 1998          | 0.9266                           | 0.9118                    | 0.9118                   | 0.9118                   | 0.9118                   | 0.9118                   | 0.9118                   | 0.9118                   | 0.9118                   | 0.8982                    | 0.8966                    | 0.8985                    | 0.9000                    | 0.9115                    | 0.9465                    | 0.9288 | 0.9412 |
| 93-96 (4)             | 1999          | 0.9713                           | 0.9817                    | 0.9817                   | 0.9817                   | 0.9817                   | 0.9817                   | 0.9325                   | 0.9229                   | 0.9254                   | 0.9185                    | 0.9200                    | 0.9314                    | 0.9673                    | 0.9490                    | 0.9614                    |        |        |
| 94-97 (4)             | 2000          | 1.0941                           | 1.1120                    | 1.1120                   | 1.1120                   | 1.1120                   | 1.0855                   | 1.0339                   | 1.0300                   | 1.0368                   | 1.0296                    | 1.0310                    | 1.0437                    | 1.0842                    | 1.0635                    | 1.0775                    |        |        |
| 89-93 (5)             | 1996          | 0.8026                           | 0.7900                    | 0.7900                   | 0.7900                   | 0.7900                   | 0.7900                   | 0.7900                   | 0.7900                   | 0.7900                   | 0.7747                    | 0.7754                    | 0.7895                    | 0.8202                    | 0.8045                    | 0.8149                    |        |        |
| 90-94 (5)             | 1997          | 0.8227                           | 0.8138                    | 0.8138                   | 0.8138                   | 0.8138                   | 0.8138                   | 0.8138                   | 0.8138                   | 0.8097                   | 0.7960                    | 0.7956                    | 0.8056                    | 0.8367                    | 0.8210                    | 0.8316                    |        |        |
| 91-95 (5)             | 1998          | 0.8951                           | 0.8832                    | 0.8832                   | 0.8832                   | 0.8832                   | 0.8832                   | 0.8832                   | 0.8733                   | 0.8715                   | 0.8624                    | 0.8670                    | 0.8781                    | 0.9118                    | 0.8948                    | 0.9065                    |        |        |
| 92-96 (5)             | 1999          | 0.9573                           | 0.9583                    | 0.9583                   | 0.9583                   | 0.9583                   | 0.9583                   | 0.9220                   | 0.9134                   | 0.9140                   | 0.9136                    | 0.9151                    | 0.9267                    | 0.9622                    | 0.9441                    | 0.9566                    |        |        |
| 93-97 (5)             | 2000          | 1.0948                           | 1.1092                    | 1.1092                   | 1.1092                   | 1.1092                   | 1.0893                   | 1.0444                   | 1.0376                   | 1.0408                   | 1.0332                    | 1.0347                    | 1.0475                    | 1.0880                    | 1.0674                    | 1.0816                    |        |        |
| 89-94 (6)             | 1997          | 0.8490                           | 0.8364                    | 0.8364                   | 0.8364                   | 0.8364                   | 0.8364                   | 0.8364                   | 0.8364                   | 0.8331                   | 0.8193                    | 0.8205                    | 0.8344                    | 0.8667                    | 0.8503                    | 0.8614                    |        |        |
| 90-95 (6)             | 1998          | 0.9154                           | 0.9063                    | 0.9063                   | 0.9063                   | 0.9063                   | 0.9063                   | 0.9063                   | 0.8982                   | 0.8964                   | 0.8839                    | 0.8841                    | 0.8952                    | 0.9298                    | 0.9123                    | 0.9242                    |        |        |
| 91-96 (6)             | 1999          | 0.9413                           | 0.9409                    | 0.9409                   | 0.9409                   | 0.9409                   | 0.9409                   | 0.9126                   | 0.9051                   | 0.9050                   | 0.8967                    | 0.9008                    | 0.9122                    | 0.9473                    | 0.9295                    | 0.9416                    |        |        |
| 92-97 (6)             | 2000          | 1.0730                           | 1.0796                    | 1.0796                   | 1.0796                   | 1.0796                   | 1.0642                   | 1.0265                   | 1.0194                   | 1.0211                   | 1.0191                    | 1.0206                    | 1.0334                    | 1.0732                    | 1.0530                    | 1.0670                    |        |        |
| 89-95 (7)             | 1998          | 0.9332                           | 0.9211                    | 0.9211                   | 0.9211                   | 0.9211                   | 0.9211                   | 0.9211                   | 0.9143                   | 0.9126                   | 0.8993                    | 0.9008                    | 0.9154                    | 0.9508                    | 0.9328                    | 0.9450                    |        |        |
| 90-96 (7)             | 1999          | 0.9621                           | 0.9623                    | 0.9623                   | 0.9623                   | 0.9623                   | 0.9623                   | 0.9383                   | 0.9316                   | 0.9312                   | 0.9197                    | 0.9204                    | 0.9319                    | 0.9679                    | 0.9496                    | 0.9620                    |        |        |
| 91-97 (7)             | 2000          | 1.0508                           | 1.0557                    | 1.0557                   | 1.0557                   | 1.0557                   | 1.0433                   | 1.0112                   | 1.0045                   | 1.0054                   | 0.9970                    | 1.0008                    | 1.0134                    | 1.0524                    | 1.0326                    | 1.0463                    |        |        |
| 89-96 (8)             | 1999          | 0.9818                           | 0.9782                    | 0.9782                   | 0.9782                   | 0.9782                   | 0.9782                   | 0.9575                   | 0.9514                   | 0.9508                   | 0.9382                    | 0.9398                    | 0.9545                    | 0.9913                    | 0.9725                    | 0.9853                    |        |        |
| 90-97 (8)             | 2000          | 1.0634                           | 1.0686                    | 1.0686                   | 1.0686                   | 1.0686                   | 1.0579                   | 1.0294                   | 1.0230                   | 1.0235                   | 1.0120                    | 1.0128                    | 1.0255                    | 1.0651                    | 1.0450                    | 1.0587                    |        |        |
| 89-97 (9)             | 2000          | 1.0781                           | 1.0795                    | 1.0795                   | 1.0795                   | 1.0795                   | 1.0701                   | 1.0445                   | 1.0385                   | 1.0387                   | 1.0259                    | 1.0276                    | 1.0432                    | 1.0834                    | 1.0629                    | 1.0770                    |        |        |

## Medical

## Exponential Fit

## Differences: (Actual - Trended)

| Years Used<br>(# Yrs) | 3 Yr Trend To | Severity Ratio<br>(Avg Pd & Inc) | Severity Ratio<br>(Incur) | Severity Ratio<br>(Pd-2) | Severity Ratio<br>(Pd-3) | Severity Ratio<br>(Pd-4) | Severity Ratio<br>(Pd-5) | Severity Ratio<br>(Pd-6) | Severity Ratio<br>(Pd-7) | Severity Ratio<br>(Pd-8) | Severity Ratio<br>(Pd-10) | Severity Ratio<br>(Pd-12) | Severity Ratio<br>(Pd-14) | Severity Ratio<br>(Pd-16) | Severity Ratio<br>(Pd-18) | Severity Ratio<br>(Pd-20) |
|-----------------------|---------------|----------------------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 89-92 (4)             | 1995          | -0.0462                          | -0.0472                   | -0.0472                  | -0.0472                  | -0.0472                  | -0.0472                  | -0.0472                  | -0.0540                  | -0.0535                  | -0.0392                   | -0.0377                   | -0.0440                   | -0.0460                   | -0.0448                   | -0.0454                   |
| 90-93 (4)             | 1996          | -0.0154                          | -0.0097                   | -0.0097                  | -0.0097                  | -0.0097                  | -0.0097                  | -0.0336                  | -0.0353                  | -0.0347                  | -0.0230                   | -0.0199                   | -0.0202                   | -0.0212                   | -0.0207                   | -0.0207                   |
| 91-94 (4)             | 1997          | 0.0809                           | 0.0908                    | 0.0908                   | 0.0908                   | 0.0779                   | 0.0641                   | 0.0620                   | 0.0680                   | 0.0724                   | 0.0684                    | 0.0690                    | 0.0720                    | 0.0703                    | 0.0714                    |                           |
| 92-95 (4)             | 1998          | 0.0024                           | 0.0355                    | 0.0355                   | 0.0355                   | -0.0102                  | -0.0198                  | -0.0344                  | -0.0227                  | -0.0204                  | -0.0286                   | -0.0286                   | -0.0293                   | -0.0302                   | -0.0299                   | -0.0305                   |
| 93-96 (4)             | 1999          | 0.0104                           | 0.0119                    | 0.0119                   | 0.0040                   | -0.0213                  | -0.0315                  | 0.0023                   | 0.0097                   | 0.0079                   | 0.0080                    | 0.0080                    | 0.0083                    | 0.0087                    | 0.0085                    | 0.0087                    |
| 94-97 (4)             | 2000          | 0.0030                           | -0.0025                   | 0.0056                   | -0.0094                  | -0.0377                  | -0.0227                  | 0.0116                   | 0.0131                   | 0.0070                   | 0.0068                    | 0.0071                    | 0.0072                    | 0.0074                    | 0.0074                    | 0.0075                    |
| 89-93 (5)             | 1996          | -0.0449                          | -0.0341                   | -0.0341                  | -0.0341                  | -0.0341                  | -0.0341                  | -0.0580                  | -0.0597                  | -0.0591                  | -0.0491                   | -0.0485                   | -0.0536                   | -0.0559                   | -0.0547                   | -0.0553                   |
| 90-94 (5)             | 1997          | 0.0420                           | 0.0486                    | 0.0486                   | 0.0486                   | 0.0486                   | 0.0357                   | 0.0219                   | 0.0198                   | 0.0247                   | 0.0324                    | 0.0341                    | 0.0344                    | 0.0358                    | 0.0350                    | 0.0357                    |
| 91-95 (5)             | 1998          | 0.0339                           | 0.0641                    | 0.0641                   | 0.0641                   | 0.0184                   | 0.0088                   | -0.0058                  | 0.0022                   | 0.0047                   | 0.0075                    | 0.0044                    | 0.0041                    | 0.0045                    | 0.0041                    | 0.0042                    |
| 92-96 (5)             | 1999          | 0.0244                           | 0.0353                    | 0.0353                   | 0.0274                   | 0.0021                   | -0.0081                  | 0.0128                   | 0.0192                   | 0.0193                   | 0.0129                    | 0.0129                    | 0.0130                    | 0.0138                    | 0.0134                    | 0.0135                    |
| 93-97 (5)             | 2000          | 0.0023                           | 0.0003                    | 0.0084                   | -0.0066                  | -0.0349                  | -0.0265                  | 0.0011                   | 0.0055                   | 0.0030                   | 0.0032                    | 0.0034                    | 0.0034                    | 0.0036                    | 0.0035                    | 0.0034                    |
| 89-94 (6)             | 1997          | 0.0157                           | 0.0260                    | 0.0260                   | 0.0260                   | 0.0260                   | 0.0131                   | -0.0007                  | -0.0028                  | 0.0013                   | 0.0091                    | 0.0092                    | 0.0056                    | 0.0058                    | 0.0057                    | 0.0059                    |
| 90-95 (6)             | 1998          | 0.0136                           | 0.0410                    | 0.0410                   | 0.0410                   | -0.0047                  | -0.0143                  | -0.0289                  | -0.0227                  | -0.0202                  | -0.0140                   | -0.0127                   | -0.0130                   | -0.0135                   | -0.0134                   | -0.0135                   |
| 91-96 (6)             | 1999          | 0.0404                           | 0.0527                    | 0.0527                   | 0.0448                   | 0.0195                   | 0.0093                   | 0.0222                   | 0.0275                   | 0.0283                   | 0.0298                    | 0.0272                    | 0.0275                    | 0.0287                    | 0.0280                    | 0.0285                    |
| 92-97 (6)             | 2000          | 0.0241                           | 0.0299                    | 0.0380                   | 0.0230                   | -0.0053                  | -0.0014                  | 0.0190                   | 0.0237                   | 0.0227                   | 0.0173                    | 0.0175                    | 0.0175                    | 0.0184                    | 0.0179                    | 0.0180                    |
| 89-95 (7)             | 1998          | -0.0042                          | 0.0262                    | 0.0262                   | 0.0262                   | -0.0195                  | -0.0291                  | -0.0437                  | -0.0388                  | -0.0364                  | -0.0294                   | -0.0294                   | -0.0332                   | -0.0345                   | -0.0339                   | -0.0343                   |
| 90-96 (7)             | 1999          | 0.0196                           | 0.0313                    | 0.0313                   | 0.0234                   | -0.0019                  | -0.0121                  | -0.0035                  | 0.0010                   | 0.0021                   | 0.0068                    | 0.0076                    | 0.0078                    | 0.0081                    | 0.0079                    | 0.0081                    |
| 91-97 (7)             | 2000          | 0.0463                           | 0.0538                    | 0.0619                   | 0.0469                   | 0.0186                   | 0.0195                   | 0.0343                   | 0.0386                   | 0.0384                   | 0.0394                    | 0.0373                    | 0.0375                    | 0.0392                    | 0.0383                    | 0.0387                    |
| 89-96 (8)             | 1999          | -0.0001                          | 0.0154                    | 0.0154                   | 0.0075                   | -0.0178                  | -0.0280                  | -0.0227                  | -0.0188                  | -0.0175                  | -0.0117                   | -0.0118                   | -0.0148                   | -0.0153                   | -0.0150                   | -0.0152                   |
| 90-97 (8)             | 2000          | 0.0337                           | 0.0409                    | 0.0490                   | 0.0340                   | 0.0057                   | 0.0049                   | 0.0161                   | 0.0201                   | 0.0203                   | 0.0244                    | 0.0253                    | 0.0254                    | 0.0265                    | 0.0259                    | 0.0263                    |
| 89-97 (9)             | 2000          | 0.0190                           | 0.0300                    | 0.0381                   | 0.0231                   | -0.0052                  | -0.0073                  | 0.0010                   | 0.0046                   | 0.0051                   | 0.0105                    | 0.0105                    | 0.0077                    | 0.0082                    | 0.0080                    | 0.0080                    |

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